Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

OMB No. 1545-0047

A	For the	2012 calendar year, or tax year beginning $OCT$ 1, $ZOTZ$ and $C$	enaing &	<u>5</u> EP 30, 2013	
В	Check if applicable	C Name of organization		D Employer identifi	cation number
	Addres change	CLEVELAND SOCIETY FOR THE BLIND			
	Name change	Doing Business As		34-0	714652
	Initial return Termin- ated	,	Room/suite	E Telephone numbe	
F	ated Amend	1909 EAST TOTAL STREET		<u> </u>	-
F	Amend return	City, town, or post office, state, and ZIP code		G Gross receipts \$	32,244,123.
L	Applica tion pending		~D.3	H(a) Is this a group re	
		F Name and address of principal officer: KEVIN R. KRENCISZ,		for affiliates?	Yes X No
_		1909 EAST 101ST STREET, CLEVELAND, OH	44106	H(b) Are all affiliates inc	cluded? Yes No
		mpt status: X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) c	or 527	If "No," attach a	list. (see instructions)
J	Website	E: ► CLEVELANDSIGHTCENTER.ORG		H(c) Group exemptio	n number
K	Form of	organization: X Corporation Trust Association Other	<b>L</b> Year	of formation: 1906	■ State of legal domicile: OH
		Summary		•	
	1 E	Briefly describe the organization's mission or most significant activities: THE A	AGENC	PROVIDES S	ERVICES FOR
Activities & Governance		PEÓPLE WHO ARE BLIND AND VISUALLY IMPAIRE			
na		Check this box  if the organization discontinued its operations or dispos		e than 25% of its net as	ssets
Ve				3	67
ဗိ		Number of independent voting members of the governing body (Part VI, line 1b)			67
م س		otal number of individuals employed in calendar year 2012 (Part V, line 2a)			180
ţį					500
ξį	6	otal number of volunteers (estimate if necessary)			0.
Ac		otal unrelated business revenue from Part VIII, column (C), line 12			0.
_	l br	let unrelated business taxable income from Form 990-T, line 34			<u> </u>
			<u> </u>	Prior Year	Current Year
ne		Contributions and grants (Part VIII, line 1h)		4,532,177.	6,662,179.
Revenue		Program service revenue (Part VIII, line 2g)		638,625.	1,374,258.
3eV		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		9,636,476.	9,789,284.
	11 (	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		388,515.	45,612.
	12	otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) .		15,195,793.	17,871,333.
	13 (	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14 E	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
S	15 5	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) .		5,961,350.	6,262,007.
Expenses	16a F			0.	0.
çpe	b 7	Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)  584,08	82.		
û	17 (	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,301,360.	2,078,027.
		otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		8,262,710.	8,340,034.
	1	Revenue less expenses. Subtract line 18 from line 12		6,933,083.	9,531,299.
or	3			eginning of Current Year	End of Year
Net Assets or Fund Balances	20 7	otal assets (Part X, line 16)		83,371,744.	92,249,877.
ASS	21	otal assets (Part X, line 16)  otal liabilities (Part X, line 26)	·····-	4,350,379.	2,543,090.
Vet,	22	let assets or fund balances. Subtract line 21 from line 20	·····	79,021,365.	89,706,787.
P	art II	Signature Block		77,021,303	03,100,101.
		ies of perjury, I declare that I have examined this return, including accompanying schedules	c and ctator	ante and to the heet of m	v knowledge and helief it is
	-	, and complete. Declaration of preparer (other than officer) is based on all information of wh			y knowledge and bellet, it is
liue	, correct	, and complete. Declaration of preparer (other than officer) is based on an information of win	iicii prepare	I ilas ally kilowieuge.	
		Signature of officer		I Date	
Sig		•	וס ססו		TOED
Hei	re	KEVIN R. KRENCISZ, CPA, CGMA, MBA, CHI	TEL L	INANCIAL OFF	TCER
				Date Check	PTIN
Ε.		Print/Type preparer's name Preparer's signature		Date Check L	—  「'''N
Pai				self-employ	ed
	-	Firm's name		Firm's EIN	
Use	Only	Firm's address			
_				Phone no.	
Ma	y the IR	S discuss this return with the preparer shown above? (see instructions)			X Yes No

Pa	statement of Program Service Accomplishments	X
1	Check if Schedule O contains a response to any question in this Part III	
•	TO EMPOWER PEOPLE WITH VISION LOSS TO REALIZE THEIR FULL POTENTIAL,	
	AND TO SHAPE THE COMMUNITY'S VISION OF THAT POTENTIAL.	
2	Did the organization undertake any significant program services during the year which were not listed on	
	the prior Form 990 or 990-EZ?	No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
	revenue, if any, for each program service reported.	
4a	(Code: ) (Expenses \$ 1,333,378 • including grants of \$ ) (Revenue \$ 401,541	<u>• •</u> )
	CHILDRENS SERVICES PROGRAMMING: INFANTS TO PRESCHOOLERS LEARN	
	COMPENSATORY TECHNIQUES TO DEVELOP SKILLS IN COMMUNICATION, INDEPENDENCE, AND MOVEMENT. SCHOOL-AGE CHILDREN ARE SERVED BY OUR CASE	7
	MANAGEMENT PROGRAM, HELPING FAMILIES ACCESS NEEDED RESOURCES AND LEARN	
	ADVOCACY SKILLS. YOUNG ADULTS UP TO AGE 23 ACCESS PRE-EMPLOYMENT SKILL	
	TRAINING (11,752 HOURS)	מו
	TRAINING (II, / 32 HOORS)	
4b	(Code: ) (Expenses \$ 1,225,075 • including grants of \$ ) (Revenue \$ 910,306	• )
	EMPLOYMENT SERVICES: ASSISTANCE IN JOB READINESS, JOB SEARCH, AND	— <i>'</i>
	EMPLOYMENT SKILLS. PROGRAM OFFERINGS INCLUDE SUPPORTED EMPLOYMENT,	
	CUSTOMER SERVICE TRAINING, AND THE BUSINESS ENTERPRISE PROGRAM FOR	
	EMPLOYMENT IN THE FOOD SERVICE INDUSTRY. (4,386 HOURS)	
4-	(Code: ) (Expenses \$ 773,401. including grants of \$ ) (Revenue \$ 67,597	7 \
4c	(Code: ) (Expenses \$ //3,401 · including grants of \$ ) (Revenue \$ 6/,59/CASEWORK & SOCIAL SERVICES: PROVIDES ASSESSMENT, INTERVENTION,	<u>•</u> )
	ADVOCACY, AND REFERRAL SERVICES TO ALL CLIENTS. ASSISTS CLIENTS IN	
	NAVIGATING NETWORKS TO MEET INDIVIDUAL NEEDS. (4,008 HOURS)	
4d		
	(Expenses \$ 3,318,555. including grants of \$ ) (Revenue \$ 1,797,891.)	
4e	Total program service expenses ▶ 6,650,409.	
	Form <b>990</b> (2	) (C 1 O

#### Part IV | Checklist of Required Schedules No Yes 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? Х If "Yes," complete Schedule A 1 X Is the organization required to complete Schedule B, Schedule of Contributors? 2 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I X 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect X during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to X provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 6 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II\_\_\_\_\_\_ 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete 8 X Schedule D, Part III 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? X If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V X 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X 11 as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, X Part VI 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in X Part X, line 16? If "Yes," complete Schedule D, Part IX X e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses X the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Х Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? Х If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b X Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 X 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 X or more? If "Yes," complete Schedule F, Parts I and IV 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization 15 or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV X 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals 16 X located outside the United States? If "Yes," complete Schedule F, Parts III and IV 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, 17 X column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 18 X 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," Х complete Schedule G, Part III X 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a **b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

#### Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			37
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			37
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		37	
	Note. All Form 990 filers are required to complete Schedule O	38	X	

### Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V					Ш
					Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	15			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and r					
	(gambling) winnings to prize winners?	 I	 I	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		100			
	filed for the calendar year ending with or within the year covered by this return		180			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu			2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions					
	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		X
	•			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other					
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	ınt)?	4a		Х
b	If "Yes," enter the name of the foreign country:					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial					
5a				5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction			5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to					
	any contributions that were not tax deductible as charitable contributions?			6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contribution		•			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					77
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se			7a		X
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w		•			37
	to file Form 8282?		1	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			_		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of			7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont			7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file F			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz			7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D			_		
•	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at	any u	ne during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			0-		
a	Did the organization make any taxable distributions under section 4966?			9a 9b		
40	Did the organization make a distribution to a donor, donor advisor, or related person?			90		
10	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12	10a	1			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10a				
11	Section 501(c)(12) organizations. Enter:	LIUD	1			
	Gross income from members or shareholders	11a	1			
	Gross income from other sources (Do not net amounts due or paid to other sources against	114				
D	amounts due or received from them.)	11b				
19a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		2	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	j i	124		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120	1			
	Is the organization licensed to issue qualified health plans in more than one state?			13a		
u	Note. See the instructions for additional information the organization must report on Schedule O.			.04		
h	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b	1			
c	Enter the amount of reserves on hand	13c				
14a			1	14a		Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul			14b		
	155, 1.25 k mod a 1 5mm 125 to 15port those paymonts in 140, provide an explanation in conteads	J U			990	(2012)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
	<u> </u>		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 15			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 67			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	1		
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		х
h	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
-	persons other than the governing body?	7b		x
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
	The governing body?	8a	Х	
h	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	100		
_	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
_	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶OH			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	availab	ole	
	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, ar	d finar	ncial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the organization of the person who possesses the books and records of the organization of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person	tion:	•	
	KEVIN R. KRENCISZ, CPA, CGMA, MBA - 216-791-8118			
	1909 FACT 101CT CTRFFT CI.EVELAND OH 1/106			

12-10-12

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Crieck trils box if flettrier the organization i	<del></del>	orga I	111120			npe	ısaı			<b>/=</b> \
(A)	(B)			<b>((</b> Pos		,		(D)	(E)	(F)
Name and Title	Average		not c	heck	more	than		Reportable	Reportable	Estimated
	hours per week					is bot or/trus		compensation from	compensation from related	amount of other
	(list any	tor						the	organizations	compensation
	hours for	trustee or director				pe		organization	(W-2/1099-MISC)	from the
	related	te e or	ustee			ensat		(W-2/1099-MISC)		organization
	organizations		nal tr		loyee	omp				and related
	below	Individual	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(4)	line) 2 • 0 0	П	lns	JJ0	ē.	e Eig	-R			
(1) WILLIAM L. SPRING CHAIR	2.00	х						0.	0.	0.
(2) THOMAS FURNAS	2.00	Δ			$\vdash$	$\vdash$	$\vdash$	0.	0.	0.
FIRST VICE CHAIR	2.00	x						0.	0.	0.
(3) THOMAS J. GIBBONS	2.00	25			$\vdash$	$\vdash$	$\vdash$	•		0.
VICE CHAIR	200	x						0.	0.	0.
(4) CHARLES K. KOSTER, MD	2.00				$\vdash$	$\vdash$	$\vdash$			
VICE CHAIR		x						0.	0.	0.
(5) FRANCES R. ZVERINA	2.00	Н			$\vdash$	t		-		
VICE CHAIR		x						0.	0.	0.
(6) GARY W. POTH	2.00	П								
TREASURER		X						0.	0.	0.
(7) DAVID E. COOK	2.00	П								
ASSISTANT TREASURER		Х						0.	0.	0.
(8) SHERYL KING BENFORD	2.00									
SECRETARY		Х						0.	0.	0.
(9) KAREN ASSINK	2.00									
ASSISTANT SECRETARY		Х						0.	0.	0.
(10) WALLY ANDERS	2.00									
VICE CHAIR		Х						0.	0.	0.
(11) ROBERT L. ENGLANDER	2.00							_	_	_
VICE CHAIR		Х						0.	0.	0.
(12) ROBERT L. HARTFORD, III	2.00	_								
VICE CHAIR		Х				╙		0.	0.	0.
(13) PRISCILLSA HOAG	2.00									
VICE CHAIR		Х				╙		0.	0.	0.
(14) FREDERICK KRUPER JONES	2.00									
VICE CHAIR		Х						0.	0.	0.
(15) VICTOR F. LEANZA, PH.D.	2.00	,,								
VICE CHAIR	2 00	Х			<u> </u>	$\vdash$	$\vdash$	0.	0.	0.
(16) HOWARD A. LICHTIG	2.00	<del>, ,</del>						^	_	_
VICE CHAIR	2.00	Х			_	-		0.	0.	0.
(17) NATHAN S. LIPSYC	4.00	х						0.	0.	0.
VICE CHAIR	<u> </u>	Δ				<u> </u>		<u> </u>	<u> </u>	Form <b>990</b> (2012)

232007 12-10-12

Form 990 (2012) CLEVELANI	SOCIE	ΓY	F	OR	ΤI	ΙE	B	LIND	34-07	14	552	Pa	age 8
Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, and	d Hi	ghe	st C	Compensated Employe	es (continued)				
(A)	(B)			(0				(D)	(E)			(F)	
Name and title	Average	/		Posi	ition			Reportable	Reportable			imate	ed
	hours per	box	, unle	heck ss pe	rson i	is bot	h an	compensation	compensation		amo	ount o	of
	week	offi	cer ar	nd a d	irecto	r/trus	tee)	from	from related		C	ther	
	(list any	ctor						the	organizations		comp	ensa	tion
	hours for	r dire				pa		organization	(W-2/1099-MISC	C)	fro	m the	Э
	related	tee o	nstee			ensai		(W-2/1099-MISC)			orga	nizati	on
	organizations	Itus	nal tr		oyee	dwo						relate	
	below	Individual trustee or director	Institutional trustee	cer	Key employee	Highest compensated employee	Former				orgar	nizatio	ons
	line)	Indi	Inst	Officer	Key	Hig	Po.						
(18) JILL B. MARCOTTE	2.00												
VICE CHAIR		Х						0.		0.			0.
(19) CAROLINE G. OBERNDORF	2.00												
VICE CHAIR		Х						0.		0.			0.
(20) DOUGLAS A. PIPER	2.00			П									-
VICE CHAIR		Х						0.		0.			0.
(21) MARILYN TIVITSE	2.00			Н			Н						
VICE CHAIR		x						0.		0.			0.
(22) JOAN U. ALLGOOD	2.00			Н			$\vdash$			•			
	2.00	Х						0.		0.			0.
TRUSTEE	2.00	Δ	_	Н	$\vdash$	$\vdash$	⊢	0.		٠.			0.
(23) SHOURESH AMIR-TAHMASSEB	2.00	٦,								ا ۸			^
TRUSTEE	0 00	Х		Ш			_	0.		0.			0.
(24) ANTHONY AVENI	2.00									ا ۱			•
TRUSTEE		Х		Ш				0.		0.			0.
(25) JEFFERY A. BELLER	2.00												
TRUSTEE		Х						0.		0.			0.
(26) JACK D. BENNETT	2.00												
TRUSTEE		Х						0.		0.			0.
1b Sub-total						<b></b>		0.		0.			0.
c Total from continuation sheets to Part VI								339,785.		0.	34	. 60	08.
d Total (add lines 1b and 1c)								339,785.		0.	34	. 60	08.
Total number of individuals (including but n						2) w/	00 r					, ,	
compensation from the organization	ot iiiiiited to ti	1036	liste	su ai	JOVE	<i>5)</i> vvi	10 11	eceived more than proc	,000 of reportable				2
Compensation from the organization											Τ,	Yes	No
O Distance and the second of t	-1: <b> . .</b>		. 1		1 -			la Carla a anti-a a a anti-a di anti-		Г		103	140
3 Did the organization list any <b>former</b> officer,													v
line 1a? If "Yes," complete Schedule J for s	uch individual										3		<u>X</u>
4 For any individual listed on line 1a, is the su									the organization			,,	
and related organizations greater than \$150											4	Х	
5 Did any person listed on line 1a receive or a													
rendered to the organization? If "Yes," com	plete Schedul	e J f	or s	uch j	pers	son .					5		<u> </u>
Section B. Independent Contractors													
1 Complete this table for your five highest co	mpensated inc	depe	ende	ent c	ontr	acto	ors t	that received more than	\$100,000 of comp	ensa	ation fr	om	
the organization. Report compensation for	the calendar y	ear	endi	ng w	vith	or w	ithir	n the organization's tax	year.				
(A)								(B)			(C)		
Name and business	address	N	INC	3				Description of s	ervices	C	ompen		า
							寸						
-							┪						
-							$\dashv$						
							$\dashv$						
							$\dashv$						
							1						
2 Total number of independent contractors (in	ncluding but n	ot li	mite	d to		_	stec	d above) who received m	nore than				
\$100,000 of compensation from the organization						)							
SEE PART VII, SECTION	I A CON	rii	NUZ	LTA	101	1 5	SH	EETS			Form 9	<b>90</b> (2	2012)

Part VII Section A. Officers, Directors, Tr	ustees, Key E	nplo	oyee	s, a	nd ŀ	ligh	est	Compensated Employ	ees (continued)	
(A) Name and title	(B) Average hours	(c		Pos all t	ition		ıly)	( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(27) MARY H. BOOKMAN TRUSTEE	2.00	х						0.	0.	0.
(28) WILLIAM E. BRUNER, II, M.D.	2.00			$\vdash$	$\vdash$	$\vdash$	┢		•	
TRUSTEE	2.00	х						0.	0.	0.
(29) MICHELLE A. CREER	2.00									
TRUSTEE		Х						0.	0.	0.
(30) THOMAS W. CRISTAL	2.00									
TRUSTEE	0.00	Х						0.	0.	0.
(31) CHERYL E. FIELDS TRUSTEE	2.00	x						0.	0.	0 .
(32) THOMAS E. GALVIN	2.00							0.	0.	0 (
TRUSTEE	2.00	Х						0.	0.	0 .
(33) GARY GARDINER	2.00				$\vdash$	$\vdash$	$\vdash$	0.	•	
TRUSTEE	2.00	Х						0.	0.	0 .
(34) MICHAEL H. GREENBERG, O.D.	2.00	<del> </del>		$\vdash$	$\vdash$		$\vdash$	•	•	
TRUSTEE		х						0.	0.	0 .
(35) SALLY K. GRISWOLD	2.00	$\vdash$			$\vdash$			-		
LIFE TRUSTEE		Х						0.	0.	0 .
(36) CHARLES GUSTAFSON	2.00									
TRUSTEE		Х						0.	0.	0 .
(37) SUSAN HARNDEN	2.00									
TRUSTEE		Х						0.	0.	0 .
(38) ELIZABETH HELLMUTH	2.00									
TRUSTEE		Х						0.	0.	0
(39) BRIAN L. HEYMAN	2.00							0.	0.	0
TRUSTEE	2.00	Х			_			0.	0.	0 .
(40) BRUCE G. HIGLEY TRUSTEE	2.00	x						0.	0.	0 .
(41) MARY KAY HOWARD, PH.D.	2.00	^		$\vdash$	$\vdash$	$\vdash$	$\vdash$	0.	0.	0 .
TRUSTEE	2.00	Х						0.	0.	0 .
(42) FRED D. KIDDER	2.00							0.	•	
LIFE TRUSTEE		x						0.	0.	0.
(43) KRISTIE KOHL	2.00									
TRUSTEE		Х						0.	0.	0 .
(44) JONATHON H. LASS, M.D.	2.00									
TRUSTEE		Х						0.	0.	0 .
(45) SCOTT MUELLER	2.00									
TRUSTEE		Х	L		L	L	L	0.	0.	0 .
(46) JOHN P. O'BRIEN	2.00									
		X						0.	0.	0.

	ID SOCIE							<u> </u>	34-071	
Part VII Section A. Officers, Directors, T	rustees, Key E	nplo	oyee	s, a	nd ŀ	ligh	est	Compensated Employ	ees (continued)	
(A) Name and title	(B) Average hours	(c		Pos all t			oly)	( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(47) WILLIAM J. OCKINGTON TRUSTEE	2.00	X						0.	0.	0.
(48) SARA W. PARISH	2.00						$\vdash$			
TRUSTEE		x						0.	0.	0.
(49) BEVERLY J. ROACH	2.00									
TRUSTEE		Х						0.	0.	0 .
(50) JOHN M. SAADA, SR.	2.00									
TRUSTEE		Х						0.	0.	0 .
(51) JAMES P. SACHER	2.00	,,							0	0
TRUSTEE	2.00	Х	-		_		_	0.	0.	0 .
(52) GORDON H. SAFRAN TRUSTEE	2.00	х						0.	0.	0 .
(53) MICHAEL P. SHERBAN	2.00	^			$\vdash$		_	0.	0.	0
TRUSTEE	2.00	Х						0.	0.	0 .
(54) ANDREW L. SIKOROVSKY	2.00				$\vdash$		$\vdash$		0.	
TRUSTEE		Х						0.	0.	0 .
(55) LINDA CORNELL SMYTHE	2.00	<u> </u>								
TRUSTEE		Х						0.	0.	0 .
(56) CHRISTINE A. SOMOSI	2.00									
TRUSTEE		Х						0.	0.	0 .
(57) THOMAS L. STEINEMANN, M.D. TRUSTEE	2.00	х						0.	0.	0 .
(58) ALEXANDER S. TAYLOR, III	2.00									
TRUSTEE		Х						0.	0.	0
(59) THEODORE G. THOBURN	2.00								•	
TRUSTEE	2 00	Х			_		_	0.	0.	0
(60) MARY E. TOOKMAN	2.00	х						0.	0.	0
TRUSTEE (61) ELIAS I. TRABOULSI, MD	2.00	^			$\vdash$		_	0.	0.	0 .
TRUSTEE	2.00	Х						0.	0.	0 .
(62) RICHARD F. TRACANNA	2.00			$\vdash$	$\vdash$		$\vdash$		0.	0 1
TRUSTEE	200	х						0.	0.	0 .
(63) STANLEY E. WERTHEIM	2.00									
TRUSTEE		Х						0.	0.	0 .
(64) STEVEN WILLENSKY	2.00									
TRUSTEE		Х						0.	0.	0 .
(65) CLYDE E. WILLIAMS, JR	2.00									
TRUSTEE		Х		$oxed{oxed}$	_		$ldsymbol{ld}}}}}}$	0.	0.	0 .
(66) JOHN P. WOLF	2.00									_
TRUSTEE	1	X			ı	1		0.	0.	0.

Form 990 CLEVELANI	J BUCIE.	т т	г	<u> </u>	11	16	ום	ПТИД	34-071	4032
Part VII   Section A. Officers, Directors, Tru	ıstees, Key Eı	nplo	yee	s, a	nd ŀ	ligh	est	Compensated Employ	rees (continued)	
(A)	(B)				<b>C)</b>			(D)	(E)	(F)
Name and title	Average				ition			Reportable	Reportable	Estimated
	hours	(cl	heck	all t	that	арр	ly)	compensation	compensation	amount of
	per							from	from related	other
	week	l io				loyee		the	organizations	compensation
	hours for	direct				d em p		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	related	ee or	stee			nsate		(** 27 1033 141100)		and related
	organizations	trust	Institutional trustee		)yee	Highest compensated employee				organizations
	below	vidua	tutior	Je.	Key employee	nest c	ner			
	(list any hours for related organizations below line)	Indi	Insti	Officer	Key	High	Former			
(67) JAMES M. WOOD	2.00									
TRUSTEE		Х						0.	0.	0
(68) STEVEN M. FRIEDMAN	40.00			l						
PRESIDENT/EXECUTIVE DIRECT		_		Х	_			220,399.	0.	21,376
(69) KEVIN R. KRENCISZ, CPA, MBA	40.00			l				440 006		40.000
CHEIF FINANCIAL OFFICER				Х				119,386.	0.	13,232
		_			_					
		ł								
		ł								
		$\vdash$	$\vdash$	_	$\vdash$		$\vdash$			
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		1								
		1								
Total to Part VII, Section A, line 1c								339,785.		34,608

ı u			ains a resnonse	to any question i	in this Part VIII			
		Check if Schedule O cont	ans a response	to any question	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514
nts	1 a	Federated campaigns	1a	164,093.				·
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues						
s, C Am	С	Fundraising events	1c	397,007.				
Gift lar,		Related organizations						
imi	е	Government grants (contribut	ions) <b>1e</b>	1,607,326.				
tior ≥r S	f	All other contributions, gifts, gran	ts, and					
ibu		similar amounts not included abo	ve <b>1f</b>	4,493,753.				
d	g	Noncash contributions included in lines	1a-1f: \$					
<u>a</u> <u>C</u>	h	Total. Add lines 1a-1f		<b></b>	6,662,179.			
				Business Code				
ice	2 a			624310	834,554.	834,554.		
erv ne	b			624310	499,628.	499,628.		
n S	С	OTHER REVENUE		624310	40,076.	40,076.		
grai Re	d							
Program Service Revenue	е							
_		All other program service reve			1 274 250			
-	<u>g</u>				1,374,258.			
	3	Investment income (including			4,760,513.	4,760,513.		
	4	other similar amounts)			4,700,313.	4,700,313.		
	5	Royalties						
	J	rioyanios	(i) Real	(ii) Personal				
	6 a	Gross rents	(i) Floar	(ii) i crooriai				
		Less: rental expenses						
		Rental income or (loss)						
		Net rental income or (loss)		<b>•</b>				
		Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	18,924,476.					
	b	Less: cost or other basis						
		and sales expenses	13,895,705.					
	С	Gain or (loss)	5,028,771.					
		Net gain or (loss)			5,028,771.	5,028,771.		
<u>o</u>	8 a	Gross income from fundraising						
Other Revenu		including \$ 397	,007. of					
3ev		contributions reported on line	•					
er		Part IV, line 18						
₽		Less: direct expenses		150,138.				
		Net income or (loss) from fund	•		-150,138.			-150,138.
	9 a	Gross income from gaming ac						
		Part IV, line 19						
		Less: direct expenses  Net income or (loss) from gam						
		Gross sales of inventory, less	-					
	10 a	and allowances		522,697.				
	h	Less: cost of goods sold						
		Net income or (loss) from sale			195,750.	195,750.		
		Miscellaneous Revenu		Business Code	,	,		
	11 a							
	b							
	С	•						
	d	*** **						
	е	Total. Add lines 11a-11d						
00.55	12	Total revenue. See instructions.			17,871,333.	11,359,292.	0.	-150,138.
23200 12-10-	9 -12							Form <b>990</b> (2012)

#### Part IX | Statement of Functional Expenses

Sect	ion 501(c)(3) and 501(c)(4) organizations must com	plete all columns. All oth	er organizations must co	omplete column (A).	
	Check if Schedule O contains a respon	nse to any question in th			<u></u>
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and				·
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
J	trustees, and key employees	320,000.	142,500.	158,500.	19,000.
6	Compensation not included above, to disqualified	320,000.	112/3001	230/3001	13/0001
0	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	4,751,633.	3,762,657.	602,245.	386,731.
7	Other salaries and wages	±,101,000.	5,104,057.	004,443.	500,751.
8	Pension plan accruals and contributions (include	226 070	102 207	35 533	10 050
_	section 401(k) and 403(b) employer contributions)	236,879.	182,397.	35,532.	18,950.
9	Other employee benefits	465,612.	358,521.	69,842.	37,249.
10	Payroll taxes	487,883.	375,670.	73,182.	39,031.
11	Fees for services (non-employees):				
а	Management	F0 0F0	64 445		0.014
b	Legal	72,858.	64,115.	5,829.	2,914. 1,580.
С	J	39,500.	34,760.	3,160.	1,580.
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch 0.)	541,039.	476,114.	43,283.	21,642.
12	Advertising and promotion				
13	Office expenses	222,426.	195,735.	17,794.	8,897.
14	Information technology				
15	Royalties				
16	Occupancy	391,228.	344,281.	31,298.	15,649.
17	Travel	158,800.	139,744.	12,704.	6,352.
18	Payments of travel or entertainment expenses				
-	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	26,555.	23,369.	2,124.	1,062.
21	Payments to affiliates	,	, -	,	•
22	Depreciation, depletion, and amortization	426,682.	375,480.	34,135.	17,067.
23	Insurance	113,731.	100,084.	9,098.	4,549.
24	Other expenses. Itemize expenses not covered	,	,	-,	=,0=5
2-7	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	PHONES, RECOG, SVC FEES	85,208.	74,982.	6,817.	3,409.
a b		00,200	, 5 5 2 4	· , · · ·	0,100
C C					
d	All other expenses				
e or	· — — 1	8,340,034.	6,650,409.	1,105,543.	584,082.
25	Total functional expenses. Add lines 1 through 24e	0,540,054.	0,030,403.	1,100,040.	JU±,UUZ•
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
23201	0 12-10-12				Form <b>990</b> (2012)

Form 990 (2012)

Part X | Balance Sheet

Pa	rt X	Balance Sheet			
		Check if Schedule O contains a response to any question in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	208,293.	1	26,611.
	2	Savings and temporary cash investments	1,258.	2	-
	3	Pledges and grants receivable, net	111,889.	3	106,103.
	4	Accounts receivable, net	689,419.	4	754,627.
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees. Complete			
		Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under			
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
		employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net		7	
Ass	8	Inventories for sale or use	78,481.	8	79,961.
•	9	Prepaid expenses and deferred charges	68,207.	9	110,776.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 18,439,153.			
	b	Less: accumulated depreciation 10b 6,407,766.	12,115,687.	10c	12,031,387.
	11	Investments - publicly traded securities		11	
	12	Investments - other securities. See Part IV, line 11	69,734,708.	12	78,776,610.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	363,802.	15	363,802.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	83,371,744.	16	92,249,877.
les	17	Accounts payable and accrued expenses	1,058,470.	17	616,849.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to current and former officers, directors, trustees,			
iab		key employees, highest compensated employees, and disqualified persons.			
_		Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X of	3,291,909.	0.5	1,926,241.
		Schedule D	4,350,379.	25	2,543,090.
	26	Total liabilities. Add lines 17 through 25	4,330,373.	26	2,343,090.
"		Organizations that follow SFAS 117 (ASC 958), check here ▶ X and			
Ces	07	complete lines 27 through 29, and lines 33 and 34.	38,785,311.	27	43,749,145.
ılan	27	Unrestricted net assets	13,082,924.	28	15,691,366.
Ba	28	Temporarily restricted net assets	27,153,130.	29	30,266,276.
Net Assets or Fund Balances	29	Permanently restricted net assets  Organizations that do not follow SFAS 117 (ASC 958), check here	27,133,130.	29	30,200,270
Ϋ́		and complete lines 30 through 34.			
ts c	30	Capital stock or trust principal, or current funds		30	
se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
t As	32	Retained earnings, endowment, accumulated income, or other funds		32	
Se	33	Total net assets or fund balances	79,021,365.	33	89,706,787.
	34	Total liabilities and net assets/fund balances	83,371,744.	34	92,249,877.
	34	TOTAL HADHILLES AND HEL ASSETS/TUND DAIGNICES	00,0,1,,44.	J <del>4</del>	52,245,077e

Pa	t XI Reconciliation of Net Assets					
	Check if Schedule O contains a response to any question in this Part XI		<u></u>			X
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,87		
2	Total expenses (must equal Part IX, column (A), line 25)	2		,34		
3	Revenue less expenses. Subtract line 2 from line 1	3				99.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	79	,02	1,3	65.
5	Net unrealized gains (losses) on investments	5				
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9	1	<u>,15</u>	<u>4,1</u>	23.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	89	,70	6,7	87.
Pa	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response to any question in this Part XII		<u></u>			X
			ſ		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			<b>2</b> a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	<u> </u>
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,				
	consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the					
	review, or compilation of its financial statements and selection of an independent accountant?			2c	_X_	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audi	t			
	Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required		t			_
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		
				Form	990	(2012)

232012

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

Open to P

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

CLEVELAND SOCIETY FOR THE BLIND SHOP SOCIETY FOR THE BLIND 34-0714652

Do:4 I	Decor	for Dublic Chan	ity Status (All				١٥ :			/		032	
Part I	_		<b>ity Status</b> (All organiz					tructions.					
	1	=	because it is: (For lines 1	_		-	-						
1 📙	A church, co	nvention of churche	s, or association of chur	ches desc	ribed in <b>se</b>	ction 170	(b)(1)(A)(i)	).					
2	A school des	cribed in section 17	<b>'0(b)(1)(A)(ii).</b> (Attach Sc	hedule E.)									
3 🖳	A hospital or	a cooperative hospi	tal service organization of	described	in <b>section</b>	170(b)(1)	A)(iii).						
4	A medical res	search organization	operated in conjunction	with a hos	pital desc	ribed in <b>se</b>	ction 170	(b)(1)(A)(ii	i). Enter	the hos	pital	's nam	ıe,
	city, and stat												
5			benefit of a college or ur	niversity o	wned or or	perated by	a governi	mental uni	t describ	ed in			
	section 170	(b)(1)(A)(iv). (Comple	ete Part II.)										
6		ate, or local governm	ent or governmental uni	t described	d in <b>sectio</b>	n 170(b)(1	I)(A)(v).						
7 X	An organizat	ion that normally rec	eives a substantial part	of its supp	ort from a	governme	ental unit c	or from the	general	public (	desc	ribed i	n
	section 170(	<b>b)(1)(A)(vi).</b> (Comple	te Part II.)										
8	A community	rtrust described in <b>s</b>	section 170(b)(1)(A)(vi).	(Complete	Part II.)								
9	An organizati	ion that normally rec	eives: (1) more than 33 1	1/3% of its	support f	rom contri	butions, m	nembershi	p fees, a	nd gros	s red	ceipts	from
	activities rela	ted to its exempt fu	nctions - subject to certa	ain excepti	ons, and (	2) no more	than 33 1	1/3% of its	support	from g	ross	invest	ment
	income and ι	unrelated business t	axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	ınization	after Ju	ıne 3	0, 197	<b>′</b> 5.
	See section	509(a)(2). (Complete	e Part III.)										
10	An organizati	ion organized and o	perated exclusively to te	st for publ	ic safety. S	See <b>sectio</b>	n 509(a)(4	<b>1</b> ).					
11 🗀	An organizati	ion organized and op	perated exclusively for th	ne benefit (	of, to perfo	orm the fur	nctions of,	or to carr	y out the	purpos	ses o	of one	or
	more publicly	supported organiza	ations described in secti	on 509(a)(	1) or section	on 509(a)(2	2). See <b>sec</b>	ction 509(	<b>a)(3).</b> Ch	eck the	box	that	
	describes the	e type of supporting	organization and comple	ete lines 1	1e through	11h.							
	a Type	I b 🔲 Ty	ype II 💢 🗀 Ty	ype III - Fu	nctionally	integrated	c	<b>і</b> 🔲 Тур	e III - No	n-functi	onall	y inteç	grated
е 🗀	By checking	this box, I certify tha	at the organization is not	controlled	directly o	r indirectly	by one o	r more dis	qualified	person	s oth	ner tha	ın
	foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or									section	509	ı(a)(2).	
f	If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III												
	supporting organization, check this box												
g	Since Augus	t 17, 2006, has the o	organization accepted ar										
			lirectly controls, either al							,		Yes	No
			upported organization?								g(i)		
			n described in (i) above?								g(ii)		
			person described in (i) o								g(iii)		
h			about the supported org								, ,		
				9	(-)-								
(i) Nam	e of supported	(ii) EIN	(iii) Type of organization	(iv) Is the o	rganization	(v) Did you	ı notify the	(vi) Is organizatio	the	(vii) Am	nount	of mor	netary
` '	ganization	(11) = 111	(described on lines 1-9	in col. (i) lis		organizat		organization (i) organiz	on in col.   ed in the	(*11)/(11			iotai y
0.	gu <u>.</u>		above or IRC section	governing	document?	(i) of your	support?	Ü.S	.?	support			
			(see instructions))	Yes	No	Yes	No	Yes	No				
otal													

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and	, ,	` ,	, ,	, ,	. ,	
	membership fees received. (Do not						
	include any "unusual grants.")	4448770.	4535204.	6566521.	4439472.	6239461.	26229428.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	4448770.	4535204.	6566521.	4439472.	6239461.	26229428.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						26229428.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7	Amounts from line 4	4448770.	4535204.	6566521.	4439472.	6239461.	26229428.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	1361370.	1050426.	2017242.	3410518.	5857424.	13696980.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)	35,202.	32,495.	14,568.	22,301.	40,076.	144,642.
11	<b>Total support.</b> Add lines 7 through 10						40071050.
	Gross receipts from related activities,						,954,566.
13	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
_	organization, check this box and stop						<b>_</b>
	ction C. Computation of Publ						<u> </u>
	Public support percentage for 2012 (I					14	65.46 %
	Public support percentage from 2011					15	71.43 %
16a	33 1/3% support test - 2012. If the o						
	<b>stop here.</b> The organization qualifies						
b	33 1/3% support test - 2011. If the o	O .		,		,	
	and stop here. The organization qual						
17a	10% -facts-and-circumstances tes	ŭ					•
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances tes	ŭ				,	
	more, and if the organization meets the		·		• •		e
	organization meets the "facts-and-circ		· ·				<b>&gt;</b>
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17b			
					Sche	edule A (Form 990	or 990-EZ) 2012

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	<u> </u>					
Calendar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received						
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
<b>c</b> Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support				1		
Calendar year (or fiscal year beginning in) 🕨	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
<b>10a</b> Gross income from interest, dividends, payments received on						
securities loans, rents, royalties						
and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b,						
whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part IV.)						
<b>13</b> Total support. (Add lines 9, 10c, 11, and 12.)						
<b>14</b> First five years. If the Form 990 is for	the organization's	s first, second, thi	rd, fourth, or fifth t	ax year as a section	on 501(c)(3) organiz	zation,
check this box and stop here						<b>&gt;</b>
Section C. Computation of Publi			. (0)		11	
15 Public support percentage for 2012 (I					15	%
16 Public support percentage from 2011 Section D. Computation of Inves					16	%
17 Investment income percentage for 20					17	20
18 Investment income percentage for 20					18	<u>%</u>
19a 33 1/3% support tests - 2012. If the						
more than 33 1/3%, check this box as						
b 33 1/3% support tests - 2011. If the						
line 18 is not more than 33 1/3%, che						
20 Private foundation If the organization						

## Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

**Employer identification number** 

2012

CLEVELAND SOCIETY FOR THE BLIND 34-0714652 Organization type (check one): Filers of: Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** X For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Name of the organization

CLEVELAND SOCIETY FOR THE BLIND Employer identification number 34-0714652

D	CLEVELAND SUCTETI FU		34-0/14032
Pa		unds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6.		
		(a) Donor advised funds	(b) Funds and other accounts
4	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in writi	ng that the assets held in donor advise	d funds
	are the organization's property, subject to the organization's exc	lusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor advis	ors in writing that grant funds can be u	sed only
	for charitable purposes and not for the benefit of the donor or do	onor advisor, or for any other purpose co	onferrina
	• •		
Pa			
	· ·		7. Terv, mio 7.
1	Purpose(s) of conservation easements held by the organization (		
	Preservation of land for public use (e.g., recreation or educ		orically important land area
	Protection of natural habitat	Preservation of a certification	ed historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified	conservation contribution in the form of	f a conservation easement on the last
	day of the tax year.		
	,		Held at the End of the Tax Year
а	Total number of conservation easements		
b	Total acreage restricted by conservation easements		
С	Number of conservation easements on a certified historic structu		
d	Number of conservation easements included in (c) acquired after	•	l I
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, release	ed, extinguished, or terminated by the o	organization during the tax
	year▶		
4	Number of states where property subject to conservation easem	ent is located	
5	Does the organization have a written policy regarding the periodi		
	violations, and enforcement of the conservation easements it ho		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, and		
7	Amount of expenses incurred in monitoring, inspecting, and enfo		
8	Does each conservation easement reported on line 2(d) above sa	•	
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation e	easements in its revenue and expense s	statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	s financial statements that describes th	ne organization's accounting for
	conservation easements.		
Pa	rt III Organizations Maintaining Collections of A	rt, Historical Treasures, or Otl	ner Similar Assets.
	Complete if the organization answered "Yes" to Form 990	, Part IV, line 8.	
	If the organization elected, as permitted under SFAS 116 (ASC 9	58) not to report in its revenue stateme	ent and balance sheet works of art
	historical treasures, or other similar assets held for public exhibit	•	
	•		ce of public service, provide, if i art Am,
	the text of the footnote to its financial statements that describes		
b	If the organization elected, as permitted under SFAS 116 (ASC 9		
	treasures, or other similar assets held for public exhibition, educa-	ation, or research in furtherance of publ	ic service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		<b>&gt;</b> \$
2	If the organization received or held works of art, historical treasur		
_	the following amounts required to be reported under SFAS 116 (		J ,
_			<b>*</b>
a	Revenues included in Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		<b>&gt;</b> \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 232051

Schedule D (Form 990) 2012

1,983,958.

12,031,387.

421,203.

1,175,335.

249,528.

e Other

3,159,293.

670,731.

c Leasehold improvements

d Equipment

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

(1) Financial derivatives (2) Closely-held equity interests (3) Other (A) LONG TERM INVESTMENTS (78,776,610. END-OF-YEAR MARKET VALUE (B) (C) (D) (D) (E) (F) (F) (G) (F) (F) (F) (F) (F) (F) (F) (F) (F) (F	Part \	Investments - Other Securities. See				
	(a) Des	cription of security or category (including name of security)	(b) Book value	(c) Method of v	aluation: Cost or end	l-of-year market value
(3) Other   (4) LONG TERM INVESTMENTS   78,776,610.   END-OF-YEAR MARKET VALUE	(1) Fina	ncial derivatives				
A  LONG TERM INVESTMENTS   78,776,610.   END-OF-YEAR MARKET VALUE	(2) Clos	ely-held equity interests				
(5)   (7)   (8)   (9)   (9)   (10)	(3) Othe	er				
C    C    C    C    C    C    C    C	(A)	LONG TERM INVESTMENTS	78,776,61	0. END-OF-Y	EAR MARKET	VALUE
D    D    D    D    D    D    D    D	(B)					
IES	(C)					
(G) (G) (G) (H) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D	(D)					
(G) (Pt) (D) (Pt) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D	(E)					
Column (b)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)   Total. (Column (b) must equal	(F)					
(1)   Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)   T8, 776, 610.     Part VIII   Investments - Program Related. See Form 990, Part X, line 13.     (a) Description of investment type   (b) Book value   (c) Method of valuation: Cost or end-of-year market value	(G)					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)   Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)						
Part VIII   Investments - Program Related. See Form 990, Part X, line 13.						
(a) Description of investment type (b) Book value (c) Method of valuation: Cost or end of year market value (1) (2) (3) (4) (4) (5) (6) (7) (8) (9) (10) Total. (Col. (b) must equal Form 990, Part X, col. (8) line 13.) (9) (10) Total. (Col. (b) must equal Form 990, Part X, col. (6) line 13.) (b) Book value (c) (d) (e) (f) (f) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g	Total. (C	ol. (b) must equal Form 990, Part X, col. (B) line 12.)				
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(2) (3) (4) (5) (6) (7) (8) (9) (10) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶    Part   X   Other Assets. See Form 990, Part X, line 15.  (2) (3) (4) (5) (6) (7) (8) (9) (10) Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)    Part   X   Other Liabilities. See Form 990, Part X, line 25.  1, (a) Description (b) must equal Form 990, Part X, col. (B) line 15.)   Part   X   Other Liabilities. See Form 990, Part X, line 25.  (1) Federal income taxes (2) CUSTODIAL ACCOUNTS (3) OBLIGATIONS UNDER ANNUITY (4) AGREEMENTS (5) LINE OF CREDIT (6) (7) (8) (9) (10) (10) (11) Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)  1, 926, 241.		(a) Description of investment type	(b) Book value	(c) Method of v	aluation: Cost or end	d-of-year market value
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(a) Description (b) Book value  (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)  Part X Other Liabilities. See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value  (1) Federal income taxes (2) CUSTODIAL ACCOUNTS (3) OBLIGATIONS UNDER ANNUITY (4) AGREEMENTS (5) LINE OF CREDIT (6) (7) (8) (9) (10) (11) Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)  1, 926, 241.			15			
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(2) (3) (4) (5) (6) (7) (8) (9) (10)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)  Part X Other Liabilities. See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value (1) Federal income taxes (2) CUSTODIAL ACCOUNTS 82, 202. (3) OBLIGATIONS UNDER ANNUITY (4) AGREEMENTS 82, 202. (5) LINE OF CREDIT 1, 490, 000. (6) (7) (8) (9) (10) (11) Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 1, 926, 241.	(1)	(4)				(a) zon tala
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Part X         Other Liabilities. See Form 990, Part X, line 25.           1.         (a) Description of liability         (b) Book value           (1) Federal income taxes         82,202.           (2) CUSTODIAL ACCOUNTS         82,202.           (3) OBLIGATIONS UNDER ANNUITY         354,039.           (5) LINE OF CREDIT         1,490,000.           (6)         (7)           (8)         (9)           (10)         (11)           Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)         1,926,241.	(10)					
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(2) CUSTODIAL ACCOUNTS (3) OBLIGATIONS UNDER ANNUITY (4) AGREEMENTS (5) LINE OF CREDIT (6) (7) (8) (9) (10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ 1,926,241.	1.	(a) Description of liability		(b) Book value		
(3) OBLIGATIONS UNDER ANNUITY  (4) AGREEMENTS  (5) LINE OF CREDIT  (6)  (7)  (8)  (9)  (10)  (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
(4) AGREEMENTS (5) LINE OF CREDIT (1,490,000.  (6) (7) (8) (9) (10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)▶ 1,926,241.				82,202.		
(5) LINE OF CREDIT  (1,490,000.  (6)  (7)  (8)  (9)  (10)  (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
(6) (7) (8) (9) (10) (11) Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	( ' /					
(7) (8) (9) (10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	(5)	LINE OF CREDIT		1,490,000.		
(8) (9) (10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	(6)					
(9) (10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
(10) (11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
(11)  Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)						
				1 000 041		

<u>Scrie</u>		Form 990) 2012 CHEVERAND BOCIETT FOR THE				U/IIIUJZ Page
Par	t XI	Reconciliation of Revenue per Audited Financial Stateme	nts W	ith Revenue per R	etur	
1	Total r	evenue, gains, and other support per audited financial statements			1	12,754,452
2	Amou	nts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net ur	realized gains on investments	2a			
b		ed services and use of facilities				
С		eries of prior year grants				
d		Describe in Part XIII.)				
е		es 2a through 2d			2e	0 .
3	Subtra	ct line <b>2e</b> from line <b>1</b>			3	12,754,452
4		nts included on Form 990, Part VIII, line 12, but not on line 1:				
а		ment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other	Describe in Part XIII.)	4b	5,116,881.		
С		es <b>4a</b> and <b>4b</b>			4c	5,116,881
5	Total r	evenue. Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12.)			5	17,871,333
Par	t XII	Reconciliation of Expenses per Audited Financial Stateme	ents V	/ith Expenses per	Retu	
1	Total e	xpenses and losses per audited financial statements			1	7,983,352
2	Amou	nts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donat	ed services and use of facilities	2a			
b		ear adjustments				
С	Other		2c			
d	Other	Describe in Part XIII.)	2d			
е	Add lir	es <b>2a</b> through <b>2d</b>			2e	0 .
3		ct line <b>2e</b> from line <b>1</b>			3	7,983,352
4		nts included on Form 990, Part IX, line 25, but not on line 1:				
а	Invest	ment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other	Describe in Part XIII.)	4b	356,682.		
С	Add lir	es <b>4a</b> and <b>4b</b>			4c	356,682
5		xpenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	8,340,034
Par	t XIII	Supplemental Information				
Com	olete th	s part to provide the descriptions required for Part II, lines 3, 5, and 9; Part II	I, lines 1	a and 4; Part IV, lines 1	b and	2b; Part V, line 4; Part
		t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to				
PAF	RT V	, LINE 4: TO APPROPRIATE FOR DISTRIBUT:	ION 1	EACH YEAR 5%	OF	' THE
ENI	MWOC	ENT"S AVERAGE FAIR VALUE OF THE PRIOR	36 M	ONTHS ENDING	JU	NE 30TH
PRE	CED	ING THE FISCAL YEAR IN WHICH THE DISTR	IBUT.	ION IS PLANN	ED.	THE 5%
D = 6	T					
DIS	STRI	BUTION WILL BE USED TO SUPPORT THE OPER	RATITI	NG ACTIVITIE	s o	F THE
. ~-						
AGE	ENCY	•				
D 3 -	·m ••	TIME OF MILE GOOTHWAY TO A MOR BOD DOOR	a T (2)	20DD0D2 ## 037	3 C	
PAF	CT X	, LINE 2: THE SOCIETY IS A NOT-FOR-PRO	F.T.T. (	CORPORATION	AS	

DESCRIBED IN SECTION 501C3 OF THE INTERNAL REVENUE CODE AND IS EXEMPT FROM

Part XIII Supplemental Information (continued)

FEDERAL INCOME TAXES, AND IS NOT A PRIVATE FOUNDATION UNDER SECTION 509A2.

IN ADDITION, THE SOCIETY QUALIFIES FOR CHARITABLE CONTRIBUTION DEDUCTION

UNDER SECTION 170B1A.

THE SOCIETY IS NO LONGER SUBJECT TO TAX EXAMINATIONS FOR YEARS BEFORE 2008

BY TAXING AUTHORITIES IN JURISDICTIONS WHERE THE SOCIETY HAS FILED

RETURNS. THE SOCIETY DID NOT IDENTIFY ANY MATERIAL UNRECOGNIZED TAX

BENEFITS UPON EVALUATION OF TAX PROVISIONS TAKEN AND THEREFORE, THERE WAS

NO MATERIAL EFFECT ON THE SOCIETY'S FINANCIAL CONDITION OR RESULTS OF

OPERATIONS.

THE SOCIETY EVALUATES AT EACH BALANCE SHEET DATE UNCERTAIN TAX POSITIONS

TAKEN, IF ANY, TO DETERMINE THE NEED TO RECORD LIABILITIES FOR TAXES,

PENALTIES, AND INTEREST. THE SOCIETY'S POLICY IS TO RECORD INTEREST AND

PENALTIES ON UNCERTAIN TAX PROVISIONS AS INCOME TAX EXPENSE. AS OF

SEPTEMBER 30, 2012 AND 2011, THE SOCIETY HAD NO ACCRUED TAXES, INTEREST OR

PENALTIES RELATED TO UNCERTAIN TAX PROVISIONS. THE SOCIETY ESTIMATES THE

UNRECOGNIZED TAX BENEFIT WILL NOT CHANGE SIGNIFICANTLY WITHIN THE NEXT

TWELVE MONTHS.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

CONTRIBUTIONS TO THE SPECIAL CAPITAL PROJECT

UNREALIZED GAINS ON INVESTMENTS

PART XII, LINE 4B - OTHER ADJUSTMENTS:

DEPRECIATION EXPENSE

PART XI, LINE 8:

#### **SCHEDULE J** (Form 990)

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990.
► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

CLEVELAND SOCIETY FOR THE BLIND

Employer identification number 34-0714652

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee X Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?			
LHA	A For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedul	le J (Forr	n 990	2012

232111 12-10-12

34-0714652

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2012

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (ii) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in prior Form 990
(1) STEVEN M. FRIEDMAN	≘	190,399.	30,000.	0	0	21,376.	241,775.	0
PRESIDENT/EXECUTIVE DIRECT	<u> </u>	0	0	0	0	0	0.	0
	Ξ							
	≘							
	Ξ							
	≘							
	Ξ							
	Ξ							
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	(ii)							
	<u>(E)</u>							
	(ii)							
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	<u>(E)</u>							
	Ξ							
	Ξ							
	≘							
	Ξ							
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	Ξ							
	(ii)							
	≘							
	(iii)							
	Ξ							
	≘							
	Ξ							
	▤							
232112				c			Schedu	Schedule J (Form 990) 2012

232112 12-12-12

34-0714652

:ND 34-0714652		Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
ETY FOR THE BLIND		quired for Part I, line
SOCIETY FO		ı, or descriptions rec
CLEVELAND SOCII		mation, explanation
Schedule J (Form 990) 2012	Part III   Supplemental Information	Complete this part to provide the infor additional information.

#### **SCHEDULE O**

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

CLEVELAND SOCIETY FOR THE BLIND

Employer identification number 34-0714652

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: COMMUNITY REHABILITATION: TRAINING AND TECHNIQUES TO IMPROVE DAILY LIVING SKILLS AND MOBILITY TO INCREASE INDEPENDENCE FOR CLIENTS OF ALL AGES. (1,977 HOURS) PERSONAL REHABILITATION EMPLOYMENT TRAINING: INSTRUCTION IN THE SKILLS OF DAILY LIVING (COOKING, CLEANING, PERSONAL FINANCES) AND PRE-EMPLOYMENT SKILLS (NAVIGATION, TIME MANAGEMENT MOBILITY, COMMUNICATIONS). TAUGHT BY INSTRUCTORS WHO ARE LEGALLY BLIND. (4,788 HRS) TALKING BOOKS: PROVIDES BOOKS TO CLIENTS WHO ARE BLIND OR VISUALLY IMPAIRED IN AN ACCESSIBLE AUDIO FORMAT. (104 SERVICE HOURS) EXPENSES \$ 489,351. INCLUDING GRANTS OF \$ 0. REVENUE \$ 234,968. HIGHBROOK LODGE CAMP: ADA ACCESSIBLE RESIDENCE CAMP LOCATED IN CHARDON, OHIO. ESTABLISHED IN 1928 HIGHBROOK IS THE LONGEST CONTINUOUSLY OPERATING CAMP FOR PEOPLE WITH BLINDNESS OR VISION-IMPAIRMENTS. ACCREDITED BY THE AMERICAN CAMP ASSOCIATION SINCE THE 1950S. (22,031 SERVICE HOURS) EXPENSES \$ 530,360. INCLUDING GRANTS OF \$ 0. REVENUE \$ 44,823. CALL CENTER PRODUCTION: MANAGEMENT OF A FULLY-FUNCTIONING CALL CENTER WHICH PROVIDES TRAINING AND COMPETITIVE EMPLOYMENT TO APPROXIMATELY 25 PEOPLE WHO ARE BLIND OR VISUALLY IMPAIRED OR HAVE OTHER WORK-LIMITING DISABILITIES. (9,672 PRODUCTION HOURS) EXPENSES \$ 1,202,933. INCLUDING GRANTS OF \$ 0. REVENUE \$ 1,065,586.

TRAINING ON HIGH- AND LOW-TECH HARDWARE, SOFTWARE,

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2012)

AND INTERNET TOOLS.

01-04-13

STORER COMPUTER ACCESS CENTER: PROVIDES ASSISTIVE TECHNOLOGY SKILLS

Name of the organization **Employer identification number** CLEVELAND SOCIETY FOR THE BLIND 34-0714652 (1,663 HOURS) EXPENSES \$ 242,119. INCLUDING GRANTS OF \$ 0. REVENUE \$ 67,852. LOW VISION CLINIC: EVALUATES AND EDUCATES EACH CLIENT ABOUT THE OPTICAL AIDS NECESSARY TO USE REMAINING VISION MORE EFFECTIVELY. STAFFED BY LICENSED OPTOMETRISTS. (1,035 HOURS) PREVENTION AND EDUCATION: PROVIDES VISION SCREENINGS TO CHILDREN AND SENIORS IN THE COMMUNITY TO IDENTIFY CONDITIONS WHICH COULD LEAD TO PERMANENT VISION LOSS. INFORMATIONAL SEMINARS AVAILABLE UPON REQUEST FOR COMMUNITY GROUPS, SCHOOLS, AND OTHER ORGANIZATIONS IN THE COMMUNITY. (7,729 CLIENTS SERVED) EXPENSES \$ 341,791. INCLUDING GRANTS OF \$ 0. REVENUE \$ 96,124. RESIDENCE CENTER: AVAILABLE TO CLIENTS WHO HAVE NOT YET MASTERED TRAVELING SKILLS, ARE OUT-OF-STATE RESIDENTS, OR ARE PARTICIPATING IN OUR SUMMER YOUTH PROGRAM. (805 OCCUPANCY DAYS) EXPENSES \$ 100,850. INCLUDING GRANTS OF \$ 0. REVENUE \$ 100,809. RETAIL SALES OF AIDS AND APPLIANCES: THE EYE-DEA SHOP RETAIL STORE OFFERS USEFUL PRODUCTS TO HELP PEOPLE WITH VISION LOSS LIVE MORE SAFELY AND ACCOMPLISH DAILY TASKS WITH GREATER EASE. OPEN TO THE PUBLIC AND ONLINE. (52 WEEKS OPEN AND OVER 2,700 CUSTOMERS SERVED) BRAILLE SERVICES: TRANSCRIPTION SERVICES FOR BRAILLE AND LARGE PRINT TO ACCESS INFORMATION NEEDED FOR SCHOOL, BUSINESS, AND PERSONAL READING. STAFFED IN PART BY VOLUNTEERS TRAINED BY THE LIBRARY OF CONGRESS. (12,293 PAGES BRAILLED) RADIO READING SERVICE: CSCN BROADCASTS AS A SUBCARRIER OF WCPN 90.3, ON WVIZ-TV CHANNEL 25.9, AND ON CLEVELANDSIGHTCENTER.ORG. TWENTY-FOUR HOUR PROGRAMMING MONDAY-FRIDAY; 10 AM - 8 PM SATURDAY AND Schedule O (Form 990 or 990-EZ) (2012) Name of the organization

CLEVELAND SOCIETY FOR THE BLIND

Employer identification number 34-0714652

SUNDAY. ALSO PROVIDES CUSTOMIZED AUDIO FOR CLIENT NEEDS AT HOME,

SCHOOL, AND WORK. (6,816 BROADCASTING HOURS)

EXPENSES \$ 265,407. INCLUDING GRANTS OF \$ 0. REVENUE \$ 182,948.

EXPENSES \$ 145,744. INCLUDING GRANTS OF \$ 0. REVENUE \$ 4,781.

RECREATION SERVICES: ACTIVITIES INCLUDE SAILING, GOLF, TANDEM BIKING,

CRAFTS, LINE DANCING, SOCIAL CLUBS, BOOK DISCUSSION GROUPS, SCULPTURE

CLASSES, AUDIO-DESCRIBED THEATER, AND MUSIC STUDY GROUPS FOR PERSONS

WHO ARE BLIND OR VISUALLY IMPAIRED. (9,687 SERVICE HOURS)

FORM 990, PART VI, SECTION B, LINE 11: THE PRESIDENT/EXECUTIVE DIRECTOR,

CHEIF FINANCIAL OFFICER, AND KEY MEMBERS OF THE BUDGET AND FINANCE AND

GOVERNANCE COMMITTEES OF THE BOARD OF DIRECTORS HAVE THE OPPORTUNITY TO

REVIEW PRIOR TO THE FILING OF THE FORM 990.

FORM 990, PART VI, SECTION B, LINE 12C: THE AGENCY REQUIRES ALL OF ITS

EMPLOYEES AND BOARD MEMBERS TO SIGN A CODE OF ETHICAL PRACTICE WHEN THEY

ARE NEW TO THE ORGANIZATION AND ANNUALLY THEREAFTER. VOLUNTEERS SIGN A CODE

OF ETHICS UPON THEIR START AS A VOLUNTEER. ADDITIONALLY, THE CORPORATE

COMPLIANCE COMMITTEE MONITORS CONFLICTS OF INTEREST AMONG OTHER MATTERS

SURROUNDING FRAUD, WASTE AND ABUSE.

FORM 990, PART VI, SECTION B, LINE 15: THE PRESIDENT/EXECUTIVE DIRECTOR,

CHIEF FINANCIAL OFFICER, HUMAN RESOURCES DIRECTOR AND/OR A COMMITTEE WITHIN

THE BOARD OF DIRECTORS, PERFORMS A COMPENSATION STUDY USING AVAILABLE

MARKET DATA AND BASED ON THE TYPE OF POSITION, NEEDS OF THE ORGANIZATION

AND LEVEL OF EXPERIENCE OF THE CANDIDATE/EMPLOYEE.

CLEVELAND SOCIETY FOR THE BLIND	34-0714652
FORM 990, PART VI, SECTION C, LINE 19: CERTAIN GOVERNING	DOCUMENTS, THE
CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE	AVAILABLE UPON
REQUEST.	
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
CHANGE IN VALUE OF BENEFICIAL TRUSTS	1,096,911.
TERMINATION OF THE DEFINED BENEFIT PENSION PLAN	-30,486.
CHANGE IN VALUE OF ANNUITY AGREEMENTS	87,698.
TOTAL TO FORM 990, PART XI, LINE 9	1,154,123.
THE AUDIT COMMITTEE AND BUDGET AND FINANCE COMMITTEE OF T	HE BOARD
ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT AND SEL	ECTION OF AN
INDEPENDENT ACCOUNTANT. THIS PROCESS HAS NOT CHANGED IN	THE PAST YEAR.

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

# **Depreciation and Amortization** (Including Information on Listed Property)

► See separate instructions. ► Attach to your tax return.

Business or activity to which this form relates

990

Identifying number

Attachment Sequence No. **179** 

OMB No. 1545-0172

CI	EVELAND SOCIETY FOR	THE BLIN	D	FOR	M 9	90 1	PAGE 10			34-0714652	
P	art   Election To Expense Certain Propert	y Under Section 1	79 Note: If yo	ou have any lis	ted pro	operty,	complete Part	V before	you c	complete Part I.	
1	Maximum amount (see instructions)							1		500,000	•
2	Total cost of section 179 property place										
	Threshold cost of section 179 property									2,000,000	•
	Reduction in limitation. Subtract line 3 fr										
	Dollar limitation for tax year. Subtract line 4 from line										
6	(a) Description of pro			(b) Cost (busine			(c) Elected				
7	Listed property. Enter the amount from	ine 29				7					
	Total elected cost of section 179 proper					'		8			
	Tentative deduction. Enter the <b>smaller</b> of										
	Carryover of disallowed deduction from								,		
	Business income limitation. Enter the sn										
	Section 179 expense deduction. Add lin								2		
	Carryover of disallowed deduction to 20					13					
	te: Do not use Part II or Part III below for				•						
Pa	art II Special Depreciation Allowar	ice and Other D	epreciation	(Do not include	de liste	ed prop	erty.)				
14	Special depreciation allowance for quali	fied property (ot	her than liste	d property) pl	aced ir	n servi	ce during				
	the tax year							14	.		
15	Property subject to section 168(f)(1) elec	ction						15	5		
								16	;		
P	art III MACRS Depreciation (Do not	include listed p	roperty. <b>)</b> (See	e instructions.	)						
			Se	ection A							
17	MACRS deductions for assets placed in	service in tax ye	ears beginnin	ng before 2012	2			17	'		
18	If you are electing to group any assets placed in servi	ce during the tax year	into one or more	general asset acco	ounts, ch	neck here	<b>&gt;</b>				
	Section B - Assets I	Placed in Service	e During 20	12 Tax Year l	Jsing <sup>1</sup>	the Ge	neral Deprecia	tion Sy	stem		
	(a) Classification of property	(b) Month and year placed	(business/ir	r depreciation nvestment use	(d) F	Recovery period	(e) Convention	(f) Metho	d (	g) Depreciation deduction	
		in service	only - see	instructions)		Jeriod					
19a	3-year property								$\bot$		
b	5-year property										
C	7-year property										
C	10-year property										
е	15-year property										
f	20-year property										
ç	25-year property					5 yrs.		S/L	+		
ŀ	n Residential rental property	/				.5 yrs.	MM	S/L	+		
		/				.5 yrs.	MM	S/L			
i	Nonresidential real property	/			39	9 yrs.	MM	S/L			
		/ /	D : 004	o. T. V. II	<u> </u>		MM	S/L			
	Section C - Assets PI	aced in Service	During 201	2 Tax Year Us	sing th	e Alte	rnative Depred		ysten	n	
20a								S/L			
k	,					2 yrs.		S/L	+		
<u> </u>		/			40	0 yrs.	MM	S/L			
	art IV Summary (See instructions.)										
	Listed property. Enter amount from line							2	Ц_		
22	Total. Add amounts from line 12, lines 1									406 600	
			and the second section is a				Acc.	22	o i		
_	Enter here and on the appropriate lines				tions - : r	see ins	str	24	-	426,682	•
23	Enter here and on the appropriate lines For assets shown above and placed in s portion of the basis attributable to section	service during th	e current yea	ar, enter the		23	str	24		420,002	•

Form 4562	(2012)	CLEVELAND	SOCIETY	FOR THE	RITIND	34-0/1	465∠ F	2
		de automobiles, ce	ertain other vehic	cles, certain c	omputers, and	d property used for entertainment, re	ecreation, c	or
	amusement)							

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a)

	through (c) of S	Section A, all	of Section B, an	nd Section C if ap	plicable.		_	-	-	-		
	Section A -	Depreciation	on and Other In	formation (Cauti	i <b>on:</b> See ti	he instruc	tions for li	mits for pa	sseng	er automobiles.)	,	
24a	Do you have evidence to s	upport the bu	siness/investment	use claimed?	Yes	☐ No	24b If "Y	es," is the	evide	nce written?	Yes	No
	(a) Type of property (list vehicles first )	(b) Date placed in service	(c) Business/ investment use percentage	(d) Cost or other basis	Basis for o	depreciation /investment only)	(f) Recovery period	(g) Metho Conven	od/	<b>(h)</b> Depreciation deduction	sect	(i) ected ion 179 cost
25	Special depreciation allo	wance for q	ualified listed pr	operty placed in	service du	ring the t	ax year an	d				
	used more than 50% in	a qualified b	usiness use						25			
26	Property used more that	n 50% in a c	ualified busines	s use:	_							
		: :	%									
		: :	%									
		: :	%									
27	Property used 50% or le	ess in a quali	fied business us	se:								
		: :	%					S/L -				
		: :	%					S/L -				
		: :	%					S/L -				
28	Add amounts in column	(h), lines 25	through 27. Ent	er here and on lin	e 21, pag	e 1			28			
29	Add amounts in column	(i), line 26. E	nter here and or	n line 7, page 1 .						29		
				ction B - Informa						•		
If yo	nplete this section for ve u provided vehicles to y se vehicles.										section	for

30	Total business/investment miles driven during the	(a Veh	•	(l Veh	o) ricle	(e Veh	c) nicle	(e Veh	d) icle	(€ Veh	<b>∍)</b> iicle	(1 Veh	f) iicle
	year (do not include commuting miles)  Total commuting miles driven during the year  Total other personal (noncommuting) miles												
	driven												
33	Total miles driven during the year.  Add lines 30 through 32												
34	Was the vehicle available for personal use	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
	during off-duty hours?												
35	Was the vehicle used primarily by a more												
	than 5% owner or related person?												
36	Is another vehicle available for personal use?												

#### Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons.

37	Do you maintain a written policy statement th	at prohibits a	all personal use of vehicles	, including commutin	g, by your	١	Yes	No
	employees?							
38	Do you maintain a written policy statement th			xcept commuting, by	your			
	employees? See the instructions for vehicles	used by corp	oorate officers, directors, o	r 1% or more owners				
39	Do you treat all use of vehicles by employees	as personal	use?					
40	Do you provide more than five vehicles to you	ır employees	, obtain information from y	our employees abou	t			
	the use of the vehicles, and retain the information	ation received	d?					
41	Do you meet the requirements concerning qu	alified autom	obile demonstration use?					
	Note: If your answer to 37, 38, 39, 40, or 41 is	s "Yes," do n	ot complete Section B for a	the covered vehicles.				
P	art VI Amortization							
	(a)	(h)	(c)	(4)	(a)	(f)	1	

Part VI Amortization									
(a) Description of costs	(b) Date amortization begins	<b>(c)</b> Amortizable amount	(d) Code section	(e) Amortizati period or perc		<b>(f)</b> Amortization for this year			
42 Amortization of costs that begins during your 2									
	: :								
43 Amortization of costs that began before your 2	2012 tax yea	r			43				
44 Total. Add amounts in column (f). See the inst		44							

216252 12-28-12

Form **4562** (2012)

## Form **8868**

(Rev. January 2013)

Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

<ul><li>If you a</li></ul>	re filing for an Automatic 3-Month Extension, complet	te only Pa	rt I and check this box		)	X
If you a	re filing for an Additional (Not Automatic) 3-Month Ext	tension, c	complete only Part II (on page 2 of	this form).		
			tic 3-month extension on a previous			
	<b>c filing</b> (e-file) . You can electronically file Form 8868 if y					
required t	o file Form 990-T), or an additional (not automatic) 3-mor	nth extens	sion of time. You can electronically f	ile Form 88	368 to request an	extension
of time to	file any of the forms listed in Part I or Part II with the exc	ception of	Form 8870, Information Return for 7	Transfers /	Associated With C	ertain
	Benefit Contracts, which must be sent to the IRS in pap		(see instructions). For more details o	on the elec	tronic filing of this	form,
	irs.gov/efile and click on e-file for Charities & Nonprofits.					
Part I	Automatic 3-Month Extension of Time					
Part I only					)	
	orporations (including 1120-C filers), partnerships, REM ome tax returns.	ICs, and t	rusts must use Form 7004 to reques	st an exten	sion of time	
Type or print	Name of exempt organization or other filer, see instruc	ctions.		Employer	identification nur	nber (EIN) or
	CLEVELAND SOCIETY FOR THE E	BLIND			34-07146	52
File by the due date for filing your	Number, street, and room or suite no. If a P.O. box, see instructions.  1909 EAST 101ST STREET  Social security number (SS				N)	
return. See instructions.	City, town or post office, state, and ZIP code. For a for CLEVELAND, OH 44114	reign add	ress, see instructions.			
	, , , , , , , , , , , , , , , , , , ,					
Enter the	Return code for the return that this application is for (file	e a separa	te application for each return)			0 1
Application	on	Return	Application			Return
ls For	··					
Form 990	m 990 or Form 990-EZ 01 Form 990-T (corporation) 07					
Form 990	BL	02	Form 1041-A			08
Form 472	0 (individual)	03	Form 4720			09
Form 990	PF	04	Form 5227			10
Form 990	-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11
Form 990	-T (trust other than above)	06	Form 8870			12
	KEVIN R. KRENCI oks are in the care of 1909 EAST 101ST			н 441	06	
-	one No. ▶ 216-791-8118		FAX No.			
	rganization does not have an office or place of business					<b>L</b>
If this is	s for a Group Return, enter the organization's four digit (					
oox 🕨 L			ch a list with the names and EINs of		ers the extension	is for.
1 I red	quest an automatic 3-month (6 months for a corporation MAY 15, 2014 , to file the exempt	-	to file Form 990-T) extension of time tion return for the organization name		The extension	
is fo	or the organization's return for:					
Þ	calendar year or		GED 20 0012			
<b>▶</b> L	X tax year beginning OCT 1, 2012	, an	d ending SEP 30, 2013			
2 If th	e tax year entered in line 1 is for less than 12 months, cl Change in accounting period	neck reas	on:	Final retur	n	
	is application is for Form 990-BL, 990-PF, 990-T, 4720, o	or 6069, e	nter the tentative tax, less any			0
	refundable credits. See instructions.			3a	\$	0.
	is application is for Form 990-PF, 990-T, 4720, or 6069,	-		OI-	Φ.	0.
	mated tax payments made. Include any prior year overp			3b	\$	<u> </u>
	ance due. Subtract line 3b from line 3a. Include your pa using EFTPS (Electronic Federal Tax Payment System). \$			3c	\$	0.
	If you are going to make an electronic fund withdrawal w					

223841 01-21-13

LHA

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

#### \*\*\*\*\* THIS IS NOT A FILEABLE COPY \*\*\*\*\*

## IRS <sub>e-file</sub> Signature Authorization for an Exempt Organization

For calendar year 2012, or fiscal year beginning  $\ \ OCT\ \ 1$ , 2012, and ending  $\,$  SEP  $\,$  30  $\,$  ,20  $\,$  13

Department of the Treasury

▶ Do not send to the IRS. Keep for your records.

Name of exempt organization	Employer identification number
CLEVELAND SOCIETY FOR THE BLIND	34-0714652
Name and title of officer	
KEVIN R KRENCISZ CPA CGMA MBA CHIEF FINANCIAL OFFICER	
Part I Type of Return and Return Information (Whole Dollars Only)	
Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, f	from the return. If you check the box
on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank	
whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicate than 1 line in Part I.	ole line below. <b>Do not</b> complete more
1a Form 990 check here  Total revenue, if any (Form 990, Part VIII, column (A), line 12)	<sub>1b</sub> 17871333
2a Form 990-EZ check here b Total revenue, if any (Form 990-EZ, line 9)	
3a Form 1120-POL check here b Total tax (Form 1120-POL, line 22)	3b
4a Form 990-PF check here b Tax based on investment income (Form 990-PF, Part VI, line 5)	
5a Form 8868 check here ▶	5b
Part II Declaration and Signature Authorization of Officer	
Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copelectronic return and accompanying schedules and statements and to the best of my knowledge and belief, they further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic rintermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in proceed the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an debit) entry to the financial institution account indicated in the tax preparation software for payment of the organizeturn, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries an payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic organization's consent to electronic funds withdrawal.	rare true, correct, and complete. I return. I consent to allow my to the IRS and to receive from the IRS dessing the return or refund, and (c) in electronic funds withdrawal (direct ization's federal taxes owed on this S. Treasury Financial Agent at all institutions involved in the and resolve issues related to the
Officer's PIN: check one box only	
I authorize	to enter my PIN
ERO firm name	Enter five numbers, bu
	do not enter all zeros
as my signature on the organization's tax year 2012 electronically filed return. If I have indicated within is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also at enter my PIN on the return's disclosure consent screen.	
As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2012 indicated within this return that a copy of the return is being filed with a state agency(ies) regulating chaprogram, I will enter my PIN on the return's disclosure consent screen.	
Officer's signature ► **** THIS IS NOT A FILEABLE COPY *** Date ►	
Part III   Certification and Authentication	
ERO's EFIN/PIN. Enter your six-digit electronic filing identification	
number (EFIN) followed by your five-digit self-selected PIN.  3411231006  do not enter all zeros	
I certify that the above numeric entry is my PIN, which is my signature on the 2012 electronically filed return for the confirm that I am submitting this return in accordance with the requirements of <b>Pub. 4163</b> , Modernized e-File (Me e-file Providers for Business Returns.	•
ERO's signature ▶ Date ▶	
ERO Must Retain This Form - See Instructions	
Do Not Submit This Form To the IRS Unless Requested To D	o So